



Sathish Raman
Regional Director



Confederation of Indian Industry
(Southern Region)
Prof. C.K. Prahalad Centre
38/1, Velacherry Main Road, Gundy
Chennai - 600 032
T : 91-44-42 444 555
F : 91-44-42 444 510
E : ci.south@ci.in
W : www.ci.in

1 January, 2019

Dear Dr Perumallu,

Membership Subscription 2019
Membership No. S6254I

Greetings from Confederation of Indian Industry!

We thank you for your support and involvement in our various initiatives.

Please find enclosed the membership subscription Bill No. 37SR2019MI000278 dated 1-Jan-19 for Rs.17700/- for the year 2019.

I am writing to request you to kindly arrange for an early payment by a cheque / demand draft drawn in favour of 'Confederation of Indian Industry' payable at Chennai. The cheque / demand draft may please be sent directly to the undersigned.

We would greatly appreciate if the bill is settled at the earliest on a priority basis from the date of receipt.

We look forward to your continued support.

Kind regards

Yours sincerely,

E. Sathish
Sathish Raman

Dr M Perumallu
Vice Chairman
MALINENI PERUMALLU EDUCATIONAL
SOCIETY'S GROUP OF INSTITUTION
Pulladigunta, Pratiipadu Road,
Guntur 522017

Encl: Membership Subscription Bill for 2019

T. Anil
PRINCIPAL

MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.



Sathish Raman
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R. Sathish
Sathish Raman

Dr M Perumallu
Vice Chairman
MALINENI PERUMALLU EDUCATIONAL
SOCIETY'S GROUP OF INSTITUTION
Pulladigunta, Prattipadu Road,
Guntur 522017

Encl: Membership Subscription Bill for 2019

[Signature]
PRINCIPAL
MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.



MALINENI LAKSHMAIAH WOMEN'S ENGINEERING COLLEGE

Pulladigunta (Vil), Vatticherukuru (Md), Prathipadu Road, GUNTUR - 522 017, A.P.

(Approved by AICTE, New Delhi & Affiliated to JNTUK, Kakinada)

Estd : 2008

Ph & Fax : 0863-2286126, 97031 44772, E-mail : principal_ke@yahoo.com, www.malinenicolleges.ac.in

College Code : Ke

Sathish Raman

Regional Director

T 91-44-42-444-555

F 91-44-42-444-510

Eamcet & ICET Code : MLEW

W www.cil.in

Ref :

Date :

1 January, 2019

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Membership No. S6254I

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Yours sincerely,

E. Sathish

Sathish Raman

Dr M Perumallu
Vice Chairman
MALINENI PERUMALLU EDUCATIONAL
SOCIETY'S GROUP OF INSTITUTION
Pulladigunta, Prathipadu Road
Guntur 522017

Encl. Membership Subscription Bill for 2019

[Signature]
PRINCIPAL
MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.

MEMORANDUM OF UNDERSTANDING

between

MALINENI LAKSHMAIAH WOMEN'S ENGINEERING COLLEGE (MLWEC)

and

gcGEMS – GC German Center for Engineering and Management Studies UG Aachen

and

European Center for Mechatronics APS GmbH Aachen

This Memorandum of Understanding ("MOU") is executed on the 15th day of February 2019, between:

MALINENI LAKSHMAIAH WOMEN'S ENGINEERING COLLEGE, Pulladigunta, Vatticherukuru, Prathipadu Road, Guntur, Andhra Pradesh 522017, India

(here in after referred to as "INDIAN UNIVERSITY", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns) of the FIRST PART

AND

GC German Center for Engineering and Management Studies, having its principal address at Kapuzinergraben 38, Aachen 52062 Germany (hereinafter referred to as "GEMS", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns) of the SECOND PART,

AND

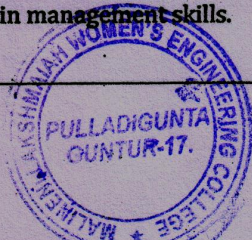
European Center for Mechatronics APS GmbH Aachen, having its principal address at vaalserstrasse 460, 52072 Aachen, Germany (hereinafter referred to as "APS", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns) of the THIRD PART,

APS and GEMS collectively referred as **European Center for Mechatronics and Manufacturing** (hereinafter referred to as "ECMM", which expression shall unless repugnant to the meaning thereof, mean and include its successors and permitted assigns)

INDIAN UNIVERSITY and ECMM are individually referred to as "Party" and collectively as the "Parties".

WHEREAS:

- A. INDIAN UNIVERSITY is conducting academic courses (B.Tech, M.Sc., MBA and PhD) to students and management courses to professionals in reputed institutions, organizations and individuals in order to train management skills.



[Signature]

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**MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.**

- B. GEMS is supporting international research, trainings and academic programs between Germany and India
- C. APS is actively supporting conceptual research, industrial research and academic programs in Germany and globally.
- D. INDIAN UNIVERSITY, GEMS and APS intend to collaborate by entering into an MOU as part of establishing the "European Center for Mechatronics and Manufacturing", in its academic and research part as "Advanced Robotics Labs at Academia": here in after mentioned as "ARC"

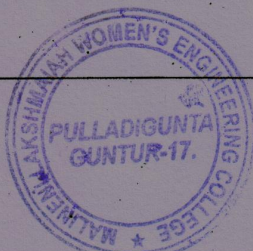
In pursuance of the aforesaid, the Parties hereto wish to record under this MOU, the terms of their mutual understanding in order to establish a framework for initiating innovative models of industry based and cutting edge technical education.

NOW THE PARTIES HERETO AGREE AS UNDER:

ARTICLE 1: SCOPE OF THE MOU

1.1 The objective of this MOU is to set out the scope within which INDIAN UNIVERSITY, GEMS and APS will jointly explore and work towards achieving the objectives and matters described in this MOU. Each Party shall have the right, in its sole discretion, to determine how it will fulfill its obligations hereunder:

- ECMM is co-funding the INDIAN UNIVERSITY for establishing the ARC lab and student trainings along with industry partners and government partners.
- ECMM is providing knowledge transfer, training and industrial connect
- ECMM is executing the faculty training and student training in cooperation with INDIAN UNIVERSITY and Andhra Pradesh Skill Development Corporation (APSSDC)
- ECMM will be providing the course content and execution plan in consultation with APSSDC
- INDIAN UNIVERSITY is a partner to be part of establishing the Indo-European cluster for Mechatronics and Manufacturing
- INDIAN UNIVERSITY to be resource partner in India for ECMM for mutually agreed programs by providing two faculties for this process of ARC labs
- INDIAN UNIVERSITY is assigning the minimum 2 faculties for executing this program in India.
- INDIAN UNIVERSITY will be mobilizing the students and organizing the infrastructure recommended by the ECMM and APSSDC
- Conduct Mechatronics and Manufacturing courses and lab work
- Exchange of researchers and students
- To apply and manage international research projects with Indian and German companies/organizations.
- Establish of a common research location/representation for transnational research projects between German and Indian partners in Andhra Pradesh



[Signature]
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MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.

- Collaborate for dissemination of knowledge on cutting edge technologies to faculty and research programs
- GEMS will be the organizing body for the process of this cooperation activity

1.2 If INDIAN UNIVERSITY, GEMS and APS mutually agree to pursue any specific objectives and undertakings, the terms and conditions for pursuing such objectives shall be documented on a case-to-case basis.

ARTICLE 2: ADVISORY GROUP

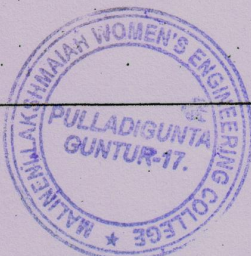
- 2.1 An "advisory board" is proposed in order to keep up with the rapidly changing trends in technology and academic requirements and to review the working and progress of the collaboration activities.
- 2.2 The board consists of one member from INDIAN UNIVERSITY, GEMS and APS and accomplished academic & industry representatives.
- 2.3 INDIAN UNIVERSITY, GEMS and APS can recommend the names of such representatives.
- 2.4 This board will meet on if needed at a mutually agreed location and will also discuss more frequently through email/electronic media as required to address the aspects related to the collaboration. Meeting are also possible with online conferences.

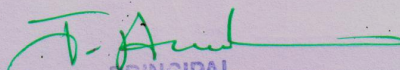
ARTICLE 3: COMMERCIAL TERMS

3.1 There are two commercial aspects involved in process of establishing the Advanced Robotic Controllabs and skill development process through training of students and faculty.

- The process of lab establishment at the INDIAN UNIVERSITY funded 66.66 % by INDIAN UNIVERSITY AND 33.33% by GEMS and APS ECM.
 - INDIAN UNIVERSITY need to pay the 25% of their part of the payment prior to the MOU signing and remaining amount need be processed within 15 working days after the MOU signing.
- Skill development aspect: Student training fund will be allocated as 45% by APSSDC (Andhra Pradesh Skill Development Corporation), 45% by ECM and 10% by student. Payment process terms with APSSDC defined in a separate agreement between APSSDC, APS ECM and Indian University.

With respect to the travel, accommodation and any other related expenses of the Indo-German faculties and students will be taken care by respective parties.




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MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.

ARTICLE 4: CONFIDENTIALITY

Confidentiality - It is envisaged that the Parties or any members of their respective Groups or any of their respective Agents may from time to time disclose Confidential Information relating to its current or proposed business to each other. In consideration of such Confidential information being made available to all parties, the first party, the second party and the third party agree that any disclosure or dealings between the Parties will be subject to the terms and conditions of this Agreement. All Parties will treat and keep all Confidential Information confidential and will not, without the Disclosing Party's prior written consent, directly or indirectly communicate or disclose (whether in writing or orally or in any other manner) Confidential Information to any other person other than in accordance with the terms of this Agreement (for the avoidance of doubt, this will also prohibit discussing the same with any Disclosing Party Group employees other than those involved in connection with the Project).

- Nothing in this Agreement will constitute the creation of a partnership, joint venture or agency between the parties.
- Intellectual Property and Trademarks - Both the parties will continue with their respective trademarks including that of any improvements or work done at its own cost for this AGREEMENT.

ARTICLE 5: ANNOUNCEMENT

From the date of signature, all parties, can announce the existence of this MoU. All the parties can submit the MoU for any regulatory or Government related purposes.

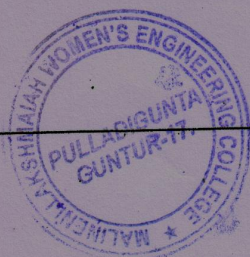
All parties can announce about the MoU on its' website of ECMM and INDIAN UNIVERSITY can mention the others as resource partner on its Masters and Research Programs conducted with the help of Industry Partners.

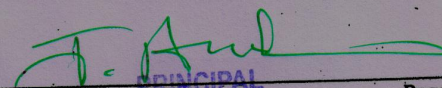
ARTICLE 6: TERM AND TERMINATION

This AGREEMENT will come into effect on the date of signature and will remain in force for three years until either of the two parties serves a written notice to the other at their addresses mentioned as above by registered post of its intention to terminate the Agreement in which case it will terminate one month after the receipt of such a notification. The agreement can be renewed on expiry on mutually agreed terms and conditions.

Notwithstanding anything in this MoU, neither Party shall be liable to the other for any failure to achieve any of the objectives and undertakings herein.

However, commitments made by either party in respect of personnel hired, equipment ordered, for any industry research project under this MoU would be honored by respective parties.




PRINCIPAL
MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.

ARTICLE 7: MODIFICATIONS

The AGREEMENT may be amended by mutual consent through an exchange of correspondence between the two Parties.

Such amendments come into existence only by a written agreement duly signed by persons authorized on behalf of each party.

Signatures

MALINENI LAKSHMAIAH WOMEN'S ENGINEERING COLLEGE

Dr. Malineni Perumallu,

Chairman, Malineni Lakshmaiah Group of Colleges,

Cell: 9885509898

Malineni Perumallu Educational Society

Perumallu

CHAIRMAN

Date: 15-02-2019

For ECMM

Mr. Vangapandu Venkata Nagaraju

Founder/President - GC German Center for Engineering and Management Studies

President Indian Affairs - European Center for Mechatronics APS GmbH

Date: 15-02-2019

For ECMM

Dr. Till Quadflieg

Managing Director - European Center for Mechatronics APS GmbH

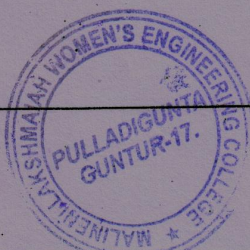
Date: 15-02-2019

For ECMM

Dr. Christoph Greb

Managing Director - European Center for Mechatronics APS GmbH

Date: 15-02-2019



T. Amul
PRINCIPAL
MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.

Conduira Education & Training Services Pvt. Ltd.

Hyderabad

First Floor, Bhavani Brij
Plot No. 1-90/B/D/8/A
Madhapur
Hyderabad -500 081

+91-40-42000123

Visakhapatnam

48-3-26
Sri Nagar
Rama Talkies
Visakhapatnam -530 016

+91-891-6677788

www.conduira.com

www.conduiraonline.com

SERVICE AGREEMENT

This **SERVICE AGREEMENT** is made and entered into this 12th December, 2020.

BY AND BETWEEN

Conduira Education & Training Services Private Limited, a company incorporated under the [Indian] Companies Act, 1956, having its registered office at H.No:1-90/b/d/8/a, First Floor, Bhavani Brij, Vittal Rao Nagar, Madhapur, Hyderabad, Telangana 500081 (hereinafter referred to as 'CETS', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and assigns) of the FIRST PART;

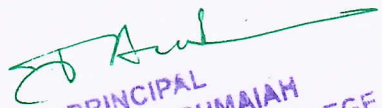
AND

Malineni Group of Colleges, organized under the Indian Laws having its principal place of business at Guntur - Prathipadu Rd, Pulladigunta, Andhra Pradesh 522017, INDIA (hereinafter referred to as 'Member', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and permitted assigns) of the SECOND PART.

(CETS and Member are hereinafter collectively referred to as "the Parties" and severally as "Party")
WHEREAS CETS is inter alia in the business of providing e-learning solutions and is responsible for the functioning of its websites www.conduira.com and www.conduiraonline.com.

WHEREAS Member is in the business of 'Education Provider' and is desirous of taking service from CETS as described here under, on the terms agreed and contained herein;

WHEREAS the Parties intend to facilitate CETS's e-learning solution


PRINCIPAL
MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.

NOW, THEREFORE, IN CONSIDERATION OF THE PROMISES AND THE MUTUAL COVENANTS, AGREEMENT HEREINAFTER SET FORTH, THE PARTIES INTENDING TO BE LEGALLY BOUND, HEREBY AGREE AS FOLLOWS:

1. SERVICE DETAILS:

Attached herein as Annexure A

2. PRICE:

In consideration of the Service as per Clause 1 above, the Member agrees to pay to CETS the amount as agreed in Clause 4 (a) below. This pricing applies to the current service offering only and may be subject to revision for subsequent transactions.

3. TERM:

As mentioned in Annexure A

4. PAYMENT TERMS:

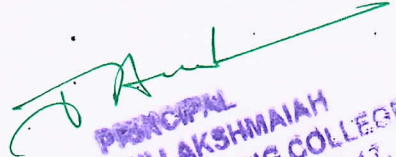
(a) The Member shall pay the Total Price to CETS, as mentioned below

Total Cost of Service Provided (including GST): Rs 1,20,000

Detailed break up provided in Annexure A

(All payments to be made in favor of "Conduira Education & Training Services Private Limited")

(b) Invoice would be sent to the below-mentioned address unless otherwise a different address for billing is specified by Member under section "Member's Address for Invoicing/Correspondence" herein below and shall be payable as per the aforesaid payment terms. All invoices are payable to CETS in full, on or before the due date of the invoice as per the said payment terms. In the event any payment is not made within the said period, CETS shall, without prejudice to its other rights under this Agreement or in law, have the right to terminate this Agreement and / or deactivate Member's account without any liability to Member.


PRINCIPAL
MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.

Member's Address for Invoicing / Correspondence:

Malineni Group of Colleges

Guntur - Prathipadu Rd, Pulladigunta, Andhra Pradesh 522017

Contact Name: Mrs.Swetha.K

Email: swetha.tpo@malinenicolleges.ac.in

Tel- 9000894676

5. IMPLEMENTATION AND TRAINING:

- (a) CETS may either through its officials or authorized representative formally visit the Member's office premises for implementation and / or for any other service purpose.
- (b) CETS would provide the necessary training for the moderators selected by the Member for successful implementation of the Service at the start of the program. This training would include how to manage moderator and student logins, manage the workflow, and escalate issues to CETS as detailed in Clause 7(i).

6. CETS' OBLIGATION:

- (a) To provide online customized platform to the Member on www.conduiraonline.com
- (b) To assist Member for online implementation of e-learning solution for registered users as per the agreed Day Plan.
- (c) Provide the following assistance to Member on issues raised as per Clause 7 (i) related to the implementation of e-learning solutions.
 - (i) Acknowledge the messages related to problem within 12 working-hours of their receipt from the Members
 - (ii) Address the Member's issues within 48 working-hours of the above acknowledgment.

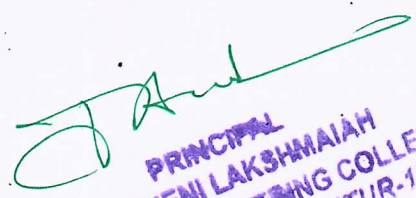
7. MEMBER'S OBLIGATION:

- (a) Shall provide CETS the name of its authorized representative who shall serve as single point of contact with CETS.
- (b) Shall provide the information sought by CETS in requisite format of all users in the Admin Module of www.conduiraonline.com to provide login facility to the members.
- (c) Shall be responsible for appropriate use of the Services subscribed under this Agreement, and Terms & Conditions mentioned in www.conduiraonline.com.

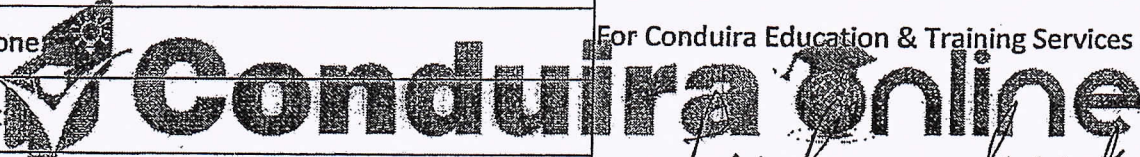
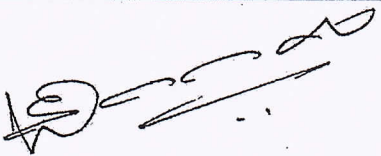
- (d) Undertakes that the Services subscribed by it under this Agreement is solely for the purpose of its proper appropriation to the users and/or candidates (its own students as indicated by this agreement) and not for its commercial use / purpose.
- (e) Undertakes that there would be no unauthorized/fraudulent use of user content: Member shall ensure the usage of content for lawful purposes and only for the purposes as permitted under the scope of this Agreement. Promotion of any illegal activity or marketing of products and other service purposes or spamming of the content by it except for the facilitation of services under this Agreement is prohibited. CETS shall have the sole right to decide as to what constitutes as a breach of these requirements by Member.
- (f) Member shall raise any operational issue hindering the implementation of the Service to CETS in writing using the "Help" section available in the website.

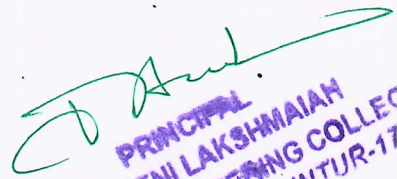
8. OTHER TERMS:

- (a) Member shall share details of students selected by various companies, along with the companies selected to. This information will be kept confidential by CETS and will be used for analytics and improving the algorithms for future batches. CETS would refrain from sharing this information with any third party without a written authorization from the member.
- (b) CETS can send notification regarding its other products to the member's students in this platform.
- (c) CETS can seek student and Member's feedback/ testimonials from time-to-time and the same can be used by CETS for its branding purpose.


PRINCIPAL
MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorized representatives in one or more counterparts, each of which shall constitute an original effective as of the day and year set forth above.


SIGNED ON BEHALF OF THE MEMBER:	SIGNED ON BEHALF OF CETS:
Name:	Name: P V Rama Sasank
Title / Designation:	
College: Malineni Group of Colleges	Designation: CEO- ConduiraOnline
Address: Guntur - Prathipadu Rd, Pulladigunta, Andhra Pradesh	Phone: 9000053678
City & Pin Code: 522017	Email: sasank@conduira.com
Email:	 For Conduira Education & Training Services Pvt. Ltd <i>P.V. Rama Sasank</i> Authorized Signatory
Phone:	
Fax:	
Signature: 	

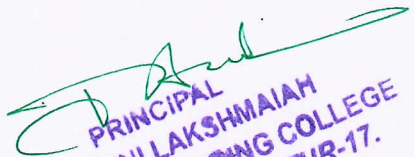

PRINCIPAL
MALINENI LAKSHMAIAH
WOMEN'S ENGINEERING COLLEGE
PULLADIGUNTA, GUNTUR-17.

Annexure A

S.no	Course	Number of Logins	Price Per Login	Duration	Total Price
1.	Employability Prep – College to Corporate	200	Rs. 600 (Incl. of All Taxes)	31 st March 2022	Rs. 1,20,000

Note: In case of increase in number of logins. A separate invoice will be raised for the difference of logins

 **Conduira Online**



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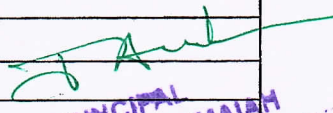
Annexure B– Course Coverage


Learning Experiences Topics Coverages

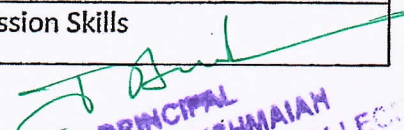
Following is the list of Topics that a student can Learn & Practice with the support of Learning Experiences.

Subject	Topic Coverage
English Language	Parts of Speech
	Nouns
	Verbs & Tense
	Prepositions
	Pronouns
	Subject Verb Agreement
	Adjectives & Adverbs
	Determiners - Articles & Demonstratives
	Sentence Structures & Punctuation
	Sentence Jumbles
	Everyday Words
	Familiar Words
	Less Frequent Words
	Rare Words
	Strange Words
	Text Completions & Cloze
	Analogies
	Understanding Paragraphs & Passages
	Comprehension of Simple Passages
	Comprehension of Complex Passages
	Paragraph Jumbles
	Sentence & Paragraph Completions
	Paragraph Summaries
Quantitative Aptitude	Speed Math
	Ratio & Proportion
	Percentages
	Averages & Mixtures
	Profit & Loss
	Simple & Compound Interest
	Time, Speed & Distance
	Time & Work
	Number-Systems
	Base Systems
	Factors & Multiples
	LCM & HCF
	Exponents & Indices
	Surds
	Logarithms
	Set Theory

	Number Puzzles
	Algebraic Expressions
	Problem solving using Equations
	Quadratic Expressions & Polynomials
	Functions & Graphs
	Progressions and Series
	Inequalities
	Coordinate Geometry
	Lines & Angles
	Triangles
	Quadrilaterals & Polygons
	Circles
	Mensuration
	Trigonometry
	Permutations & Combinations
	Probability
	Statistical Methods
	Data Interpretation
 Conduira Online Reasoning Aptitude	Blood Relations
	Directions
	Series & Missing Terms
	Coding & De-coding
	Clocks
	Calendars
	Cubes
	Dice
	Comparisons
	Ranks & Positions
	Counting & Data Arrangements
	Sequential Output Tracing
	Reasoning Analogies
	Classifications & Odd-Man Out
	Eligibility & Selection Criteria
	Table based Puzzles
	Linear Arrangement Based Puzzles
	Circular Arrangement Based Puzzles
	Selection based Puzzles
	Sports & Tournament based Puzzles
	Grids & Network based Puzzles
	Truth & Lie based Puzzles
	Non-Verbal Reasoning
	Logical Deduction & Syllogisms
	Logical Consistency
	Argument & Assumption


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 Conduira Online	Cause, Effect, Conclusion & Inference
	Decision Making
	Everyday terms
	Everyday Applications
	Important Commands
	Binary Operations
	Evaluating Expressions
	Types of Programming Languages
	Data Types, Key words and Operators
	Branching statements
	Looping statements
	Scope and Extent
	Procedural Programming
	Object-Oriented Programming
	Arrays, Lists and Tuples
	Strings
	Regular Expressions
	File I/O
	Computer Networks
	Operating Systems
	Lists, Stacks and Queues
	Trees and Heaps
	Graphs
	Analysis of Algorithms
	Approaches to Problem Solving
	Dynamic Programming Techniques
	Searching Algorithms
	Sorting Algorithms
	Computation on Graphs
	Basic Coding Skills
	Operations on Lists
	Operations on Text
	Operations on Numbers
	Series and Patterns
	Data Stores
	Table Design
	Queries
Communication Skills	Basic Writing
	Resume Design & Interview Skills
	Presentation & Discussion Skills


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Live Class Coverage

Employability Prep Final Year Long Term Course gives student access to 60+ Live Online Workshops across important topics from

1. Quantitative Ability,
2. English Language,
3. Reasoning Ability,
4. Programming Concepts
5. Interview Skills and
6. Company Pattern based Questions

Annexure C – List of Model Tests

The tests made available to the student are as follows –

Name of the Company	No of Tests
TCS NQT	5
Amazon	4
Wipro Elite NLTH	3
MOCK AMCAT	3
CTS	3
Accenture	3
Deloitte	3
NTT Docomo	3
IBM	3
IBS	2
Mu Sigma	2
Zensar	2
Persistent	2
L&T Infotech	2
TCS Digital	2
Wipro WILP	2
HCL	2
MindTree	2
Infosys	2
Tech Mahindra	2
DXC Technology	1
Salesforce	1
eLitmus	1
Co-Cubes	1
TCS CBO	1

Please note that these offerings can change basis the requirement and will be intimated to the colleges.

Principal
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